

# Introduction RailGood

**Hans-Willem Vroon**

**28 September 2018**

 **SBB Cargo International**



a Genesee & Wyoming Company



RailGood provides the management of external relations with Government, politicians, port authorities and rail infrastructure management to private companies in the rail freight transport sector in the Netherlands

RailGood is committed to a safe, economically profitable and reliable rail product. RailGood strives for easy and fair market access. The business climate on the railway network and the competitive position of Dutch rail freight transport is strengthened in close cooperation with the customers. By working well together and joining forces in RailGood, companies realize cost savings on the Dutch railway network and realize synergy in the advocacy and lobbying of the joint interests always based on their strategic, operational and commercial interests and priorities

# Stimulating rail freight transport is good for the economy and quality of life

- ✓ Rail transport is safe, environmentally friendly, fast, efficient, predictable and relieves the congested road network
- ✓ 80% of the freight train kilometers in NL are electrically powered by green electricity
- ✓ The share of Dutch rail transport as a whole in Dutch CO2 emissions is 0.06%
- ✓ Already half of the freight cars in NL are quiet. This is increasing rapidly
- ✓ Delivery times are short: within 4 hours the goods reach North Rhine-Westphalia by train from the Dutch North Sea ports and industrial areas
- ✓ Many destinations in Europe can be reached by train within 1 day
- ✓ Rail transport is ideal for the fast transport of freight over medium and long distances
- ✓ Rail transport is very well suited for the transport of large quantities of goods, also on the domestic market and in the direction of North Rhine-Westphalia and Flanders
- ✓ Rail transport offers excellent opportunities for the transport of containers, general cargo and (petro)chemical products
- ✓ At the port terminals the cargo is loaded in/on the train

# 4 top themes: implement a DeBeNeLux masterplan rail freight transport!

## 1) **Competitive railway infrastructure in NL + EU:**

- From an inefficient railway patchwork to a competitive railway network
- Roll out ERTMS threatens continuity of private freight RU's
  - Cross border régie in harmonization & interoperability
  - We need a positive business case, no technocratic blueprint
- Competitive capacity for rail freight transport on the EU railway network
- Facilitate and invest 740+ meter train lengths, 4 meter profile and 2200-2700 t x 1 E-locomotive

## 2) **Efficient and market-oriented international cooperation in rail infrastructure management with harmonized LEAN working procedures and services**

## 3) **Harmonization of infrastructure charges in NW Europe + create level playing field between countries and modes**

## 4) **Create full competition in rail freight transport**

- Transport and logistics is no utility service. It's business!

# RailGood

Good for rail

Hans-Willem Vroon

M +31 6 5289 5146

Postal address:

Amersfoortseweg 28 C

3951 LB MAARN

The Netherlands

[info@railgood.nl](mailto:info@railgood.nl)

Chamber of Commerce-number: 62346326

[www.railgood.nl](http://www.railgood.nl)

