EDUCATION IN CUSTOMS AND TRADE COMPLIANCE

Lars Karlsson
Managing Director,
KGH Global Consulting

FFF2018
Freight Forwarders Forum
Facilitating trade for sustainable growth

AUSTRIA    BELGIUM     DENMARK    FINLAND    FRANCE    GERMANY    ITALY    NETHERLANDS    NORWAY    SWEDEN

CLECAT Freight Forwarders Forum 2018 6 November 2018

Lars Karlsson
CEO & MD
KGH Global Consulting
WE LIVE IN A STORMY WORLD
AND SAIL IN STORMY WATERS…

CHALLENGES WORLD TRADE 2018-2019
- Trade Wars?
- Brexit?
- No traction for WTO Trade Facilitation Agreement?

GLOBAL TRADE

SAILING IN STORMY WATERS
Drivers for the need of customs skills

Why we need professionalism & education

Trusted trade lanes

Security

System integration

Compliance

New global value chains

Advanced supply chains

Streamlined reporting

Authorized economic operators and trusted traders
LIFE IS ABOUT LEARNING, LEARNING IS LIFE
ROADS TO CUSTOMS COMPETENCE?
WHY CUSTOMS SKILLS ARE SO IMPORTANT

145,000 UK companies have never done import/export before
200 million new customs declarations (17-20 Billion GBP/year)
+60 free trade agreements and technical agreements lost
THE KGH ACADEMY
DIGITAL EDUCATION AND TRAINING

KGH DIGITAL ACADEMY

This is one of the most user-friendly products I have come across. It makes the job of locating legal provisions so easy. Having tried UCC Navigator, using pdf and hard copy legislation is a thing of the past.

Marc Wouters
Customs and Excise Manager
Total Belgium

The process of locating relevant customs legislation is now so much easier with UCC Navigator. It is an invaluable tool which significantly reduces the time needed to clarify our regulatory obligations.

ECLAT – TRAINING PROGRAM
- Improve your skills while saving time and costs

NEW DIGITAL TRAINING
✓ BREXIT for EU to UK Trade
✓ BREXIT for UK to EU Trade
✓ AEO for Everybody
✓ UCLAT
✓ BASIC INTRODUCTORY CUSTOMS

1. Customs and its Impact on Trade
2. International Supply Chains & Terms of Trade
3. Customs Legislation and Regulation
4. Entry of Goods
5. Tariff Classification
6. Customs Valuation
7. Origin of Goods
8. Release for Free Circulation
9. Special Procedures
10. Customs Transit
11. Export and Exit
12. Customs Debt Guarantees and Payment
13. AEO, Authorisations and Customs Compliance
14. Prohibitions and Restrictions
15. VAT Related to Import and Export
16. Basics Related to Import and Export

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WHATEVER WE DO....
THIS IS NOT THE RIGHT STRATEGY
THANK YOU!
ANY QUESTIONS?

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