

FACTORS CHANGING THE CUSTOMS PROFESSION



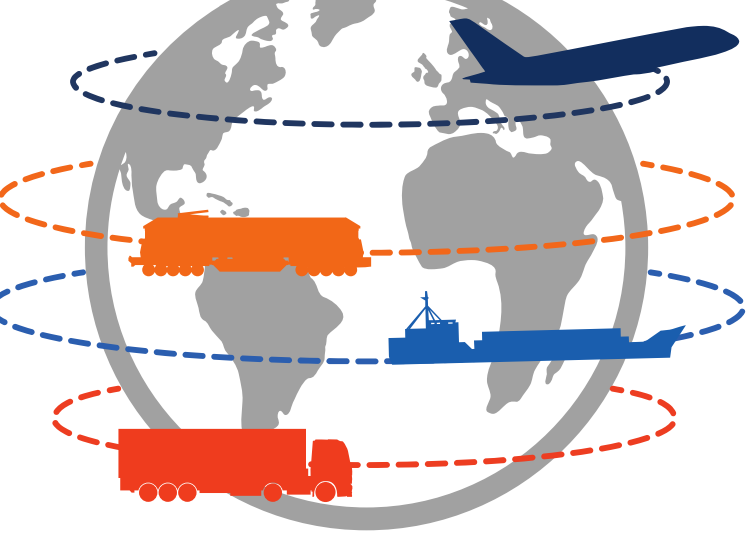
Robert Windsor

Executive Director,
BIFA



A  LER





BRITISH INTERNATIONAL
FREIGHT ASSOCIATION

FUTURE PROOFING THE CUSTOMS PROFESSION

Robert Windsor
Director-Policy and Compliance

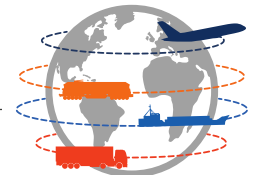
Why we needed to do something...



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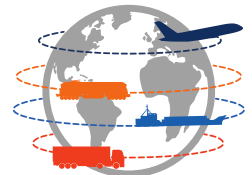


Lots of
knowledge is
leaving our
industry



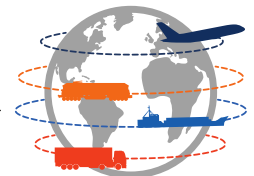
What is driving change in the customs profession?

- New legislation including Union Customs Code and its greater emphasis on:-
 - Compliance
 - Competence
- Changing international trade patterns and increased international co-operation resulting in:
 - Increased demand for customs agents' guidance and expertise
 - Development of new technology-based customs solutions
- Increasing emphasis on cross cutting with related activities, e.g. Arms controls, financial sanctions etc
- Brexit increasing realisation of the importance of Customs



What new professional skills are required?

- Traditionally in UK for many forwarders, customs clearance has been seen as a value added service
 - Needs to establish its own identity as specialist function
- Specific new skills:-
 - Better education
 - Willingness to continually learn
 - Attention to detail
 - Understand complex legislation etc
 - Apply knowledge in a practical manner
 - Discipline



Some of the Trailblazer Group



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Neon Freight



KUEHNE+NAGEL



STRATEGIC SHIPPING
COMPANY LIMITED



Apprenticeship Structure

Minimum of 18 months



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Mandatory Modules

International Freight
Movement



Customs
Procedures



Business Finance
and Freight Costings



Pathways (chosen by employer)

Air Freight



or

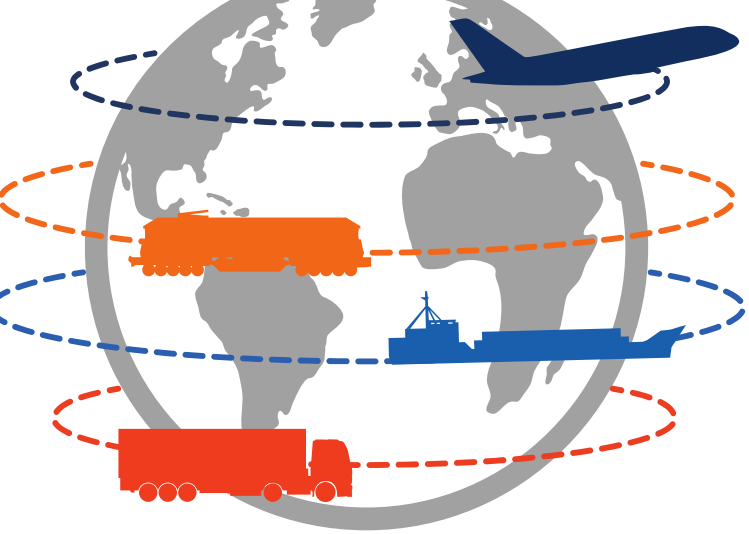
Ocean Freight



or

Road Freight





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Thank for your time

Director-Policy and Compliance